



Consultant Directory

The following directory is a list of member consultants that may be available for advising or assisting with various needs. The list is in alphabetical order of the contact's last name. If you have a recommendation of a consultant that should be included on this list, please contact Ryan Kelly at ryan.kelly@mississippirural.org. Note: this is not a full list of vendors of the Mississippi Rural Health Association. To view a full list of vendors, [click here](#).

ArchProCoding

John Beard

jbeard@archprocoding.com

Services

- Consulting for Rural Health Clinics (RHC), Federally Qualified/Community Health Centers (FQHC), Critical Access Hospitals (CAH) and small rural hospitals
- Rural health education and certifications
- Financial audit support
- Medical record documentation
- Billing and cost reporting support

Caleb Siem Consulting LLC

Caleb Siem

Rural Health Strategist & Consultant

Phone 303.961.1576

calebsiem@gmail.com

Services:

- Strategic Plan Operationalization for Rural Hospitals and Providers
- Community Health Needs Integration into Strategy and Operations
- Ethical and Financial Decision-Making Support
- Value-Based Care Transition Planning
- 340B Program Alignment and Optimization
- Swing Bed, Wellness Visit, and Community Program Evaluation
- Health Outcome and Value Metrics Reporting
- Partnership Development with SORHs, RHAs, Hospital Associations, and QINs
- Simplified Impact Reporting for Boards and Funders
- Healthcare Ethics Advisory for Resource Allocation
- Customized Strategy-to-Action Blueprints and Measurable Roadmaps
- Strategic Planning Facilitation Focused on Community Infrastructure and Sustainability

Clarity Management Group, LLC

Janet Benzing, FACMPE

jbenzing1@gmail.com

Services

- Healthcare operations
- Project management
- Leadership development

CORE CDI

Glenn Krauss, BBA, RHIA, CCS, CCS-P, CCDS, C-CDI, C-DAM

Glenn.Krauss@Core-CDI.com

Services

- Medical necessity chart reviews
- Observation rate review
- Clinical coding assessments and clinical training
- Revenue cycle assessments
- Chargemaster reviews
- Appeal assessment and modernization
- Clinical Documentation Improvement program assessments
- Clinical Documentation Improvement staff assessment and training
- Denials and appeals programs
- Case Management/Utilization Review assessments and training
- Physician Advisor Training
- Emergency Room Operational Assessments
- Physician to Physician Documentation Training and Knowledge Sharing

Elite 340B Solutions

LeeAnn Scheer, PharmD, MBA-HCA, 340B-ACE, ACHE

leeann@elite340bsolutions.com

Services

Claim recovery and referral capture

340b audit and compliance

340b optimization

ESP program management

Gifted Grants

Rachel Ott

rachel@giftedgrants.com

Services

- Grant writing
- Grant research and advising

InQuiseek

Patty Harper, RHIA, CHTS-IM, CHTS-PW, CHC
pgharper@inquireek.com
318-243-2687

Services

- Coding & Billing Training
- Survey Readiness
- RHC Development
- Program Evaluation
- Hospital Assessments
- Clinic Assessments
- Emergency Preparedness
- Customized education and training
- Compliance
- Revenue cycle improvement

J.P. Consulting

Joanie Perkins CPC, CHCM
Joanie.Perkins@northsunflower.com

Services

- Rural health clinic consulting
- Establishing new rural health clinics
- Troubleshooting billing issues and ensuring RHC compliance

North American HMS

Charles A. James
President – CEO
Phone 314.968.0076 x201
Mobile 314.560.0098
cjamesjr@northamericanhms.com

Services:

- Revenue Cycle Management
- FQHC Program Implementation and Project Management
- RHC Implementation and Reimbursement
- 340B Implementation and Management
- Provider-based and Independent RHC Cost Reporting and Rate Setting
- Federally-Qualified Health Center Billing and Cost Reporting
- eMDs/Aprima EHR implementation and hosting
- RHC-FQHC Policy and Procedure Manual hosting
- Patient-Centered Medical Home implementation
- Provider Enrollment
- Practice Implementation to physicians, behavioral health providers, group practices, RHCs, and FQHCs across the country.

PayrHealth

Bruce Shepard, Chief Revenue Officer, bshepard@payrhealth.com

Laura Cabe, VP of Revenue, lcabe@payrhealth.com

General inbox: sales@payrhealth.com

Services:

With decades of expertise at the highest levels of the nation's largest payors and health systems, we take a comprehensive approach to supporting providers through **payor strategy development and contracting, organizational and provider credentialing and revenue cycle optimization.**

- Payor Strategy Development and Contracting
- Credentialing (organization and provider)
- Revenue Cycle Management

Primeau Consulting Group

Lorie B. Mills, RHIT, CCS

lmills@primeauconsultinggroup.com

601-410-7318

Services

- Billing and Coding Audits
- Billing and Coding Education
- Provider E&M documentation education
- Privacy and Security Assessments and Education

Stroudwater

Stroudwater features a variety of services with staff members listed below:

- Finance
[Eric Shell](#), CPA, MBA, Board Chair
eshell@stroudwater.com

- Revenue Cycle
[Amy Graham](#), MBA, CRHCP
agraham@stroudwater.com
- Clinical & Quality
[Lindsay Corcoran](#), MHA
lcorcoran@stroudwater.com
[Carla Wilber](#), DNP, RN, NE-BS, CATC
cwilber@stroudwater.com
- Facility Planning & Strategic Planning
[John Downes](#), MBA, LEED, AP
jdownes@stroudwater.com
- Mergers & Affiliations
[Jeff Sommer](#), MPP, Managing Director
jsommer@stroudwater.com
- Provider Practice
[Opal H. Greenway](#), MBA, CVA
ogreenway@stroudwater.com
- Data & Analytics
[Paula Knowlton](#)
pknowlton@stroudwater.com

Surge Advisors, LLC

Christie Jones Lawrence, MS, MRHF
christie.j3.lawrence@gmail.com

Services

- Accountable Care Organizations
- Account Management
- Behavioral Health Integration
- Business Development & Market Analysis
- Cross-functional Team Management
- Fundraising / Special Events
- Leadership Retreats / Workshops / Training
- Marketing / Communication / Public Relations
- Patient-Centered Medical Home
- Physician Liaison & Network Development
- Population Health Management
- Presentations & Public Speaking
- Product Development
- Project Management
- Proposal Writer & Grant Writing
- Sales & Sales Management
- Social Media & Website Development
- Strategic Planning & Strategic Partnerships

Trilogy Healthcare Solutions

Toby Butler

toby@trilogy-health.com

Services

- Healthcare management, hospital consulting and advisory services
- Population health solutions including Chronic Care Management, Remote Patient Monitoring, Remote Psych services, Utilization Review, Case Management, and ACO advisory services
- Revenue cycle management, assessment, consulting, coding, and outsource billing